

Grace Elsner

314-717-7247 | elsnergrace@gmail.com

EDUCATION

Creighton University

Omaha, NE

Bachelor of Business Administration in Finance and Marketing

Dec. 2023

- **GPA:** 3.83 / 4.00
- **Honors:** Magna Cum Laude, Dean's Fellows Program, Dean's Honor Roll, Dean's Honor Roll for Social Responsibility

EXPERIENCE

Franchise Insider

Saint Louis, MO

Lead Support Specialist

Jan. 2024 – Present

- Vigilantly monitored the expansion of the pipeline comprising 100+ leads and clients weekly, ensuring precise tracking and strategic follow-up.
- Engaged proactively with clientele, leveraging the power of LinkedIn, email, and phone communications to foster meaningful connections and drive business outcomes

Protiviti

Atlanta, GA

Incoming Internal Audit and Financial Advisory Consultant

July 2024

- Start date July 12, 2024

Internal Audit and Financial Advisory Intern

Jun. 2023 – Sept. 2023

- Utilized AuditBoard to measure and note changes needed to clients' multi-faceted operations
- Collaborated with employees, decision-makers, and external auditors to execute quality reports for clients
- Instituted over 60 unique preliminary control tests on multiple projects to create measurable analytics and reports
- Completed nearly two dozen hours of comprehensive Sarbanes-Oxley Act and design thinking training

Creighton University Admissions

Omaha, NE

Bluejay Guide

Nov. 2020 – Dec. 2023

- Provided campus tours to groups of up to 35 prospective students while utilizing persuasion, sales, and marketing skills
- Advised and directed families and students on important admissions, finance, and culture topics

Marsh McLennan Agency

Saint Louis, MO

Agency Administrator

Aug. 2022 – Dec. 2022

- Assisted in Quarter 4 renewals for the Employee, Health, and Benefits department with an emphasis in customer satisfaction and strong attention to detail for presentations, reports, and files

Rotational Intern

May 2022 – Aug. 2022

- Contributed to data entry, analysis, and future onboarding assistance while completing three summer-long projects for the following departments: Employee Health and Benefits, Business Insurance, Private Client Services, and Retirement

Grace Elsner Babysitting

Saint Louis, MO

Founder and CEO

Aug. 2011 – Dec. 2021

- Over ten years, reached five-figures of revenue per year for the firm while balancing staffing objectives
- Surpassed expectations of roles for over fifty families in the Saint Louis area, equating to over 150 children
- Retained, interacted, and communicated with parents about logistics, finances, behavior, and development milestones

Hurrdat Media

Omaha, NE

Podcast and Content Intern

Aug. 2021 – Dec. 2021

- Communicated directly with podcast talent on five projects to curate episode-specific content on social platforms
- Assisted in SEO and SEM advertisements for podcasts to target reach towards distinctive demographics

LEADERSHIP & PROFESSIONAL DEVELOPMENT

Alpha Kappa Psi – Delta Pi Chapter

Omaha, NE

Chapter Advisor (past: President, Executive VP, Pledge Educator, Recruitment)

Sep. 2020 – Present

- Mentored the Delta Sigma chapter on retention, debt management, and servant leadership
- Spearheaded the curation of events, budgets, content, and integrity with six other executive members
- Managed a chapter of over one hundred brothers through evaluations, focus groups, and correspondence

Pi Beta Phi – Nebraska Gamma Chapter

Omaha, NE

Alumnae Member

Jan. 2021 – Dec. 2023

- Fostered a diverse culture of integrity, honor, respect, and intellectual growth while maintaining high academic standing

ACTIVITIES & INTERESTS

Activities: Experiential consulting for local non-profits, Litzinger School volunteer, Anna Tyler Waite Leadership Program

Interests: Sarbanes-Oxley Act, DE&I, strategy, problem solving, event planning, St. Louis sports, writing, cooking